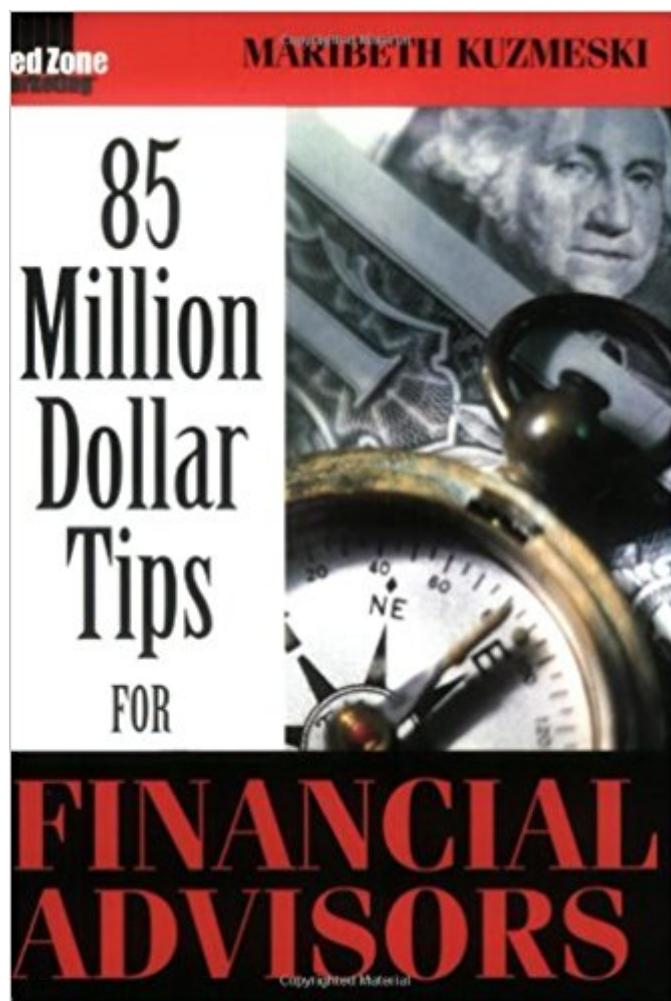


The book was found

85 Million Dollar Tips For Financial Advisors



Synopsis

Transform your financial services business, one valuable tip at a time. This handy book will help you attract and retain the best clients... again and again.

Book Information

Paperback: 90 pages

Publisher: Red Zone Publishing (January 1, 2004)

Language: English

ISBN-10: 0971778019

ISBN-13: 978-0971778016

Product Dimensions: 6.9 x 5 x 0.3 inches

Shipping Weight: 2.4 ounces

Average Customer Review: 2.9 out of 5 stars 9 customer reviews

Best Sellers Rank: #2,577,438 in Books (See Top 100 in Books) #58 in Books > Business & Money > Insurance > Liability #845 in Books > Business & Money > Insurance > Risk Management #847 in Books > Business & Money > Economics > Public Finance

Customer Reviews

Maribeth Kuzmeski, MBA, RFC, is an accomplished author, marketing consultant and business owner. Under her guidance, one of the nation's top financial advisors built a business from \$10 million to \$200 million in money under management in five years. Maribeth has appeared on TV and radio stations across the United States and has written articles describing her marketing strategies that have appeared in hundreds of publications. She motivates audiences worldwide through presentations to businesses, organizations and entrepreneurs. Maribeth is a member of the National Speakers Association.

Not what I expected!

This book (actually it would be better described as a pamphlet) is not worth your time. I thought, "well, if I just get one idea from it, it would be worth the purchase price." Well....I was disappointed.

I have found that the success in this industry doesn't always come from technical analysis paralysis of strategies and techniques. Marketing should be fun to implement, intuitive and of course results driven. I know these tips actually work because I have used most of them in building my business

into a multi-million dollar firm. In fact, 6 of them can specifically be attributed to my business doubling for 3 years in a row and now increasing 20-50% each year after. For the price of this book, it is an unbelievably great deal. Even one tip that works for you will be worth it!

This is a must read for anyone in the financial services industry, whether you've just started out or you are a veteran planner. I have 15 years experience in financial services and when I read this book (which by the way, took me half the flight from Florida to the Northeast), I clearly recognized multiple proven strategies that I have obviously been overlooking. This book will show you tangible ways to solidify client relationships and ultimately grow your practice. The ideas I gained are easy to implement and are already helping my practice grow!

After reading this book you will definately increase your business. My business is up 50% already this year. It's an easy read with valuable tips that you wish you had when you first started your business. All the Red Zone books are in my office and required reading for all my new reps.

I have read all of the Red Zone Marketing books. This is by far the best!!! Why you ask? Many great and easy to implement ideas! I am going to change some of my business tomorrow. Thanks to the author for great book! I am certain to improve my business after reading the book.

This book has some real money making tips when implemented. One idea, Tip 30 on the 5-5-5-20 strategy has already brought \$54,000 extra to my bottom line. For the \$11 dollars I spent on the book, my return was significant. Thank you!

An easy read with lots of valuable strategies for prospect and client marketing. You can't miss with these unique and easy to implement ideas. I was able to take four ideas and implement them right away.

[Download to continue reading...](#)

85 Million Dollar Tips for Financial Advisors The Million Dollar Shot (new cover) (Million Dollar Series) Marketing the Million Dollar Practice: 27 Steps to Follow to grow 1/2 Million a Year Rich Dad Advisors: Writing Winning Business Plans: How to Prepare a Business Plan that Investors will Want to Read - and Invest In (Rich Dad's Advisors (Audio)) Rich Dad Advisors: The ABCs of Getting Out of Debt: Turn Bad Debt into Good Debt and Bad Credit into Good Credit (Rich Dad's Advisors (Audio)) Million Dollar Habits: 27 Powerful Habits to Wire Your Mind For Success, Become Truly

Happy, and Achieve Financial Freedom (Habits of Highly Effective People Book 1) The Million-Dollar Financial Advisor: Powerful Lessons and Proven Strategies from Top Producers The Million-Dollar Financial Services Practice: A Proven System for Becoming a Top Producer Plateau to Pinnacle: 9 Secrets of a Million Dollar Financial Advisor Financial Management For Nurse Managers: Merging the Heart with the Dollar (Dunham-Taylor, Financial Management for Nurse Managers) Storyselling for Financial Advisors : How Top Producers Sell Beyond the 401k: How Financial Advisors Can Grow Their Businesses With Cash Balance Plans The Death of Money: How to Survive in Economic Collapse and to Start a New Debt Free Life (dollar collapse, prepping, death of dollar, debt free, how to ... how to make money online, shtf Book 1) Sand Dollar, Sand Dollar: Tagalog & English Dual Text How Innovation Really Works: Using the Trillion-Dollar R&D Fix to Drive Growth: Using the Trillion-Dollar R&D Fix to Drive Growth (Business Books) Invent It, Sell It, Bank It!: Make Your Million-Dollar Idea into a Reality Once Upon a Time in Shaolin: The Untold Story of Wu-Tang Clan's Million-Dollar Secret Album, the Devaluation of Music, and America's New Public Enemy No. 1 7 Figure Funnels: A slap you in the face with a cold wet fish blueprint on how to build a million dollar online business in 7 ethical steps. Million-Dollar Classics: The World's Most Expensive Cars Five Secrets of Million Dollar Producers: A guide to killing it in the commercial insurance industry

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)